

## Call for participants for 2020 Kyoto University LifeScience ShowCase @UCSD

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### 1. Purpose and background

Kyoto University (hereinafter abbreviated as KU) has a long-term partnership with the University of California, San Diego (hereinafter abbreviated as UCSD). The Graduate School of Medicine of KU launched an on-site research laboratory in the Center for Novel Therapeutics building located on the UCSD campus as of August 1 of 2019. The on-site lab was designed to help KU scientists, especially in the medical research field, work jointly with US academia including UCSD and industries and to help start-up ventures rooted in KU develop their technologies for international commercialization of their products.

We are herewith pleased to announce that we plan to hold our first annual matching event "Kyoto University LifeScience ShowCase @UCSD 2020", to be held at UCSD on February 27-28 of 2020. KU scientists and KU-rooted startup companies will bring their innovative discoveries to discuss possible investment and partnering with US investors (venture capitalists; VC) and pharmaceutical companies to accelerate development and commercialization of their discoveries.

The following is to outline the first showcase and call for participants from KU who have cutting-edge medical technologies (e.g. seeds for pharmaceuticals) and are interested in discussing with diverse investors and pharma industrial community in order to increase their chances of success in developing them in the global market. We sincerely encourage not only KU-rooted startup companies but also emerging talented teams from KU to participate at the event, and look forward to meeting you in San Diego next February.

### 2. Overview

#### 2. 1. Category of technologies for discussions

- Projects consisting of technologies and seeds under research and development aiming for future commercialization of products. Includes pharmaceuticals, medical devices, regenerative medicine, and in vitro diagnostics.
- The technology and seeds must have already been patented, or a patent application is expected to be filed prior to the event.

## **2. 2. Presenter eligibility**

Anyone who works in KU-rooted startup venture companies or scientists who work at KU can apply.

## **2. 3. How to apply**

Download "KU-LifeScience-ShowCase@UCSD 2020 Project proposal form" from the web site of Graduate School of Medicine, KU (<http://www.med.kyoto-u.ac.jp/en/english/news/news-prerelease/2019-11-19/>). Please fill out the application form and submit the form with e-mail attachment to the secretariat by the deadline.

Deadline: December 6 (Fri), 2019

## **2. 4. Project selection**

The theme selection committee will be responsible for nominating the appropriate projects from applicants based on the following selection criteria:

- Attractiveness of business plan and marketability
- Originality of research and competitive advantage of technologies
- Development feasibility
- Intellectual property and patentability.

The secretariat will contact all applicants by e-mail with the results of the selection regardless of the outcome. The selection is scheduled to be completed by December 16, 2019 and the results will be delivered within the next couple of days.

We plan to adopt about 8 projects maximum.

## **2. 5. Remarks for application**

Prior approval from the head of your institution or collaborators will be required.

## **3. “KU-LifeScience-ShowCase@UCSD 2020”**

### **3. 1. Outline of the event**

Those whose proposals are selected by the committee through afore-mentioned selection process will be able to attend the following KU-LifeScience-ShowCase@UCSD 2020 event.

Event date/time: February 27-28, 2020

Venue: KU on-site lab at UCSD

(Address: Center For Novel Therapeutics, 9310 Athena Circle, La Jolla, CA 92037)



Event participants: Presenters from KU, KU/UCSD officials, local investors, VC, pharmaceutical companies, other guest advisors

Draft event agenda:

Feb 27, 2020 (Thu):

- Educational seminars (entrepreneurship, finance for start-up, drug development in the US)
- Tours of venture incubators and venture companies around UCSD

Feb 28, 2020 (Fri):

- Showcase, Review and discussions
- Networking and business matching

Sponsored by Kyoto University Graduate School of Medicine

Co-sponsored by Kyoto University Research Administration Office (KURA)

Supported by Foundation for Biomedical Research and Innovation at Kobe (FBRI)

### **3. 2. What presenters can expect**

If the participating investors become interested in the presented technologies, the presenters will be able to have negotiations and discussions of next steps. Discussions of next steps include detailed evaluation of technology under confidentiality agreements (due diligence), discussions on development and commercialization plans, and consultation on fund management and participation in management. If both parties reach an agreement, successful presenters may be invested in.

This event will be held simultaneously with BIOCOM's leading exhibition event that will be held in San Diego Feb 25-26, so we anticipate to have diverse participants from the investment and bio-partnering community and pharmaceutical companies in the West Coast.

### **3. 3. How to participate**

The person in charge of the selected project should contact the following secretariat of their final intention to participate to the event by the deadline.

Deadline: December of 23, 2019

### **3. 4. Preparing for presentation**

Presenters will prepare the abstract of the presentation and materials to be presented at the showcase, and send them to the secretariat by the following deadline. We will support participants to prepare and improve the presentation materials.

Abstract (one A4 page, in English)                      Deadline : January 15, 2020.

Presentation file (PowerPoint, in English)              Deadline : February 20, 2020.

### **3. 5. After the event**

Discussions and negotiations with investors or partners will be individually made after the event. Presenters will be obliged to send a brief report to the secretariat as an e-mail attachment

by the following deadline. Detailed format of the report will be introduced separately.

Deadline for the report : June 30, 2020.

### 3. 6. How to attend the event

Anyone who wishes to attend the event without presenting should send “KU-LifeScience-ShowCase@UCSD 2020 Attendance Entry Form” to the secretariat by the deadline.

Deadline: January 15, 2020

### 3. 7. Others

- This event is free of charge to attend.
- Travel expenses will not be provided. Please make your own flight and hotel reservations. List of convenient hotels will be provided.
- Please do not include highly confidential information in your presentations at the event because no confidentiality agreement will be completed.
- The secretariat does not necessarily guarantee that participation in this event will lead to successful investment by investors.

## 4. Overall timeline

Nov. 5- Dec. 6, 2019	Call for projects
Dec. 8-15, 2019	Project selection
Dec. 16, 2019	Nomination results
Dec. 23, 2019	Final confirmation of participation
Jan. 15, 2020	Deadline for abstract submission
Feb. 20, 2020	Deadline for presentation material submission
Feb. 27-28, 2020	Showcase event
June 30, 2020	Deadline for report submission

## 5. Secretariat

Graduate School of Medicine, Kyoto University (Murata)

E-mail: 060kensui@mail2.adm.kyoto-u.ac.jp

## 6. Contact

Kyoto University Research Administration Office (KURA) (Matsuoka)

E-mail: matsuoka@kura.kyoto-u.ac.jp

TEL : 075-366-7431 (ext 19-7431)